

# COMPANY FACT SHEET



# Data Storage Corporation

## Company

### Overview:

[Data Storage Corporation](#) (DSC) provides professional services focused on data protection and business continuity solutions that help organizations protect their data, minimize downtime, ensure regulatory compliance and recover and restore data quickly. Through its multiple SAS 70 Type II data centers and by leveraging leading technologies, DSC delivers and supports a broad range of premium solutions for both Windows and IBM iSeries environments that help its clients save time and money, gain more control of and better access to data and enable the highest level of security for that data. The company's solutions include: offsite data protection and recovery services, High Availability (HA) replication services, email compliance solutions for e-discovery, continuous data protection, data de-duplication, virtualized system recovery and telecom recovery services. DSC offers its solutions and services to business, government, education, financial services and healthcare industries by leveraging leading technologies, such as virtualization, cloud computing and cloud storage.

**Founded:** 2001

**Headquarters:** 401 Franklin Avenue  
Garden City, NY 11530  
(212) 564-4922  
[info@datastoragecorp.com](mailto:info@datastoragecorp.com)

**Other Locations:** Warwick, RI  
Boston, MA  
New York, NY  
Westbury, NY  
Ft. Lauderdale, FL

**Web Address:** [www.datastoragecorp.com](http://www.datastoragecorp.com)

## Management

**Team:** Charles M. Piluso, President & CEO  
Richard Rebetti, COO  
Matthew P. Grosso, Executive Vice President, CTO  
Peter Briggs, Executive Vice President  
Joann White, Director of Technology

**Ownership:** Public (DTST)

## Solutions:

### SafeData HA (High Availability)

For those companies that have recovery time objectives of 15 minutes or less, DSC's SafeData HA meets the high availability demands of their businesses. For a monthly subscription fee, DSC creates and maintains a mirror of its clients' mission-critical systems and data at a secure off-site data center ensuring their business is "switch ready" in the event of planned or unplanned downtime.

### SafeData DR (Data Recovery):

For those organizations with recovery time objectives of 10 hours or less running in an IBM System i environment, DSC's SafeData DR subscription-based service is a viable option requiring no capital expenditure. Leveraging electronic vaulting technology, SafeData DR is an online backup and recovery service that gives organizations remote access to mirrored data and a full functioning recovery system within hours of a disruption.

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## SafeData VDR (Virtual Data Recovery):

This solution provides the same recovery benefits as SafeData DR, with all the features of SafeData Vault...designed for providing virtual recovery for MS Windows and Linux environments.

## SafeData TR (Telecom Recovery)

DSC's SafeData TR enables clients to rapidly restore complete control of their inbound telecommunications functions in five minutes or less.

## SafeMail Archiving

DSC's hosted email Archiving Service leverages a global cloud computing and storage infrastructure to help organizations comply with regulations, support litigation, reduce the burden on live messaging servers, minimize data corruption and offer best business practices.

## SafeData Vault for Backup & Recovery Archiving (offsite, remote and local-only)

DSC's SafeData Vault is a fully automated service designed to reduce the overall costs associated with backup and recovery of application and file servers and centralize and streamline their data protection processes. Providing a "point-in-time" snapshot of data across a network to a remote location, SafeData Vault also offers continuous data protection, delta block processing, data de-duplication and large volume protection.

## **Partners:**

DSC has formed strategic partnerships with leading industry companies to help better address its clients' needs. DSC partners include:

- Asigra
- Blue Arc
- Cisco Systems
- Dell
- Double-Take
- IBM
- Juniper Networks
- NetApp
- Vision Solutions
- VM Ware

## **Clients:**

DSC provides its data recovery and business continuity solutions to a wide range of organizations including:

- Aliant Bank
- American Federation of Musicians
- American Steel & Aluminum
- Animal Medical Center
- Bristals Assisted Living
- Boston Properties
- Celadon Trucking
- CentraState Healthcare System
- Christ Hospital
- City of Wilmington
- Diaz Foods
- Edison Properties
- FosterGrant
- Gaston County Schools
- Highliner Foods
- H&M International
- MainSource Financial Group
- Nypro, Inc.
- Ocean State Job Lot
- Pratts Wholesale
- Purdy Insurance Agency
- South Nassau Communities Hospital
- Southland Benefits Solutions
- Sun National bank
- Touro College